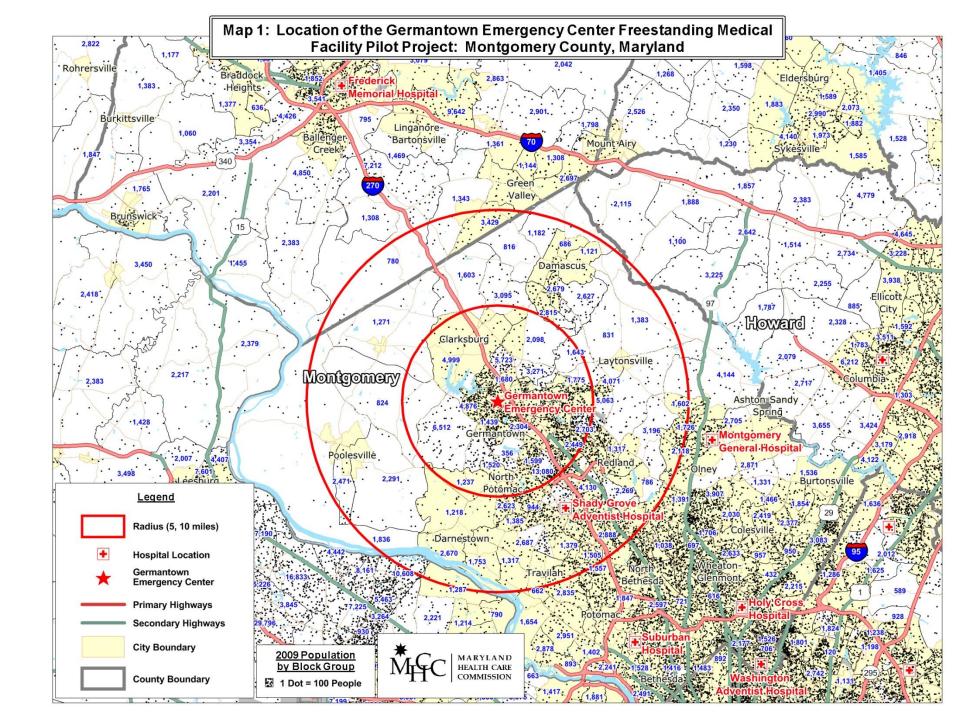


Report on the Operations, Utilization, and Financing of Freestanding Medical Facilities

Required Under House Bill 426 (Chapters 549 and 550, Acts 2005)
Freestanding Medical Facilities – Licensing and Pilot Project



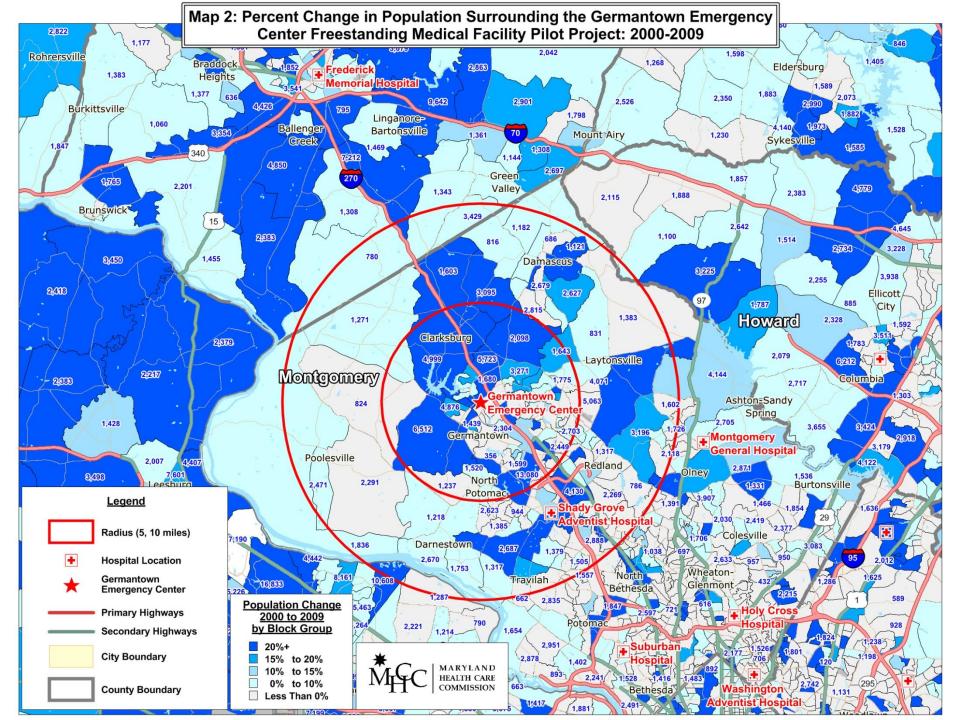
Presentation to the Maryland Health Care Commission February 18, 2010



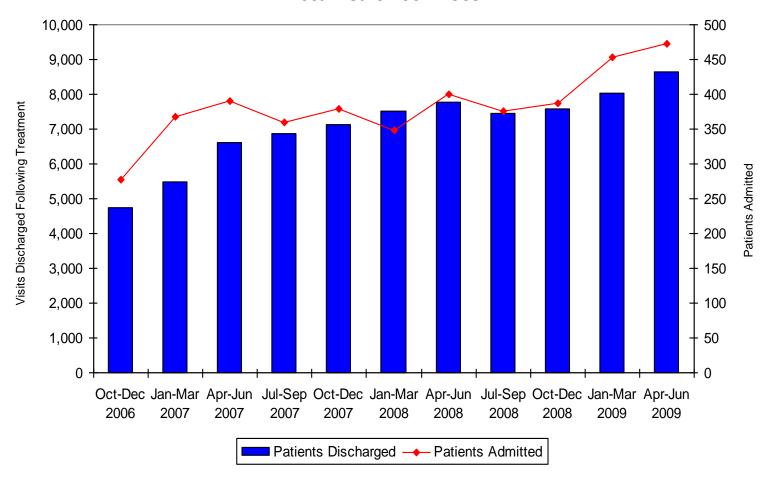
Population by Age Group within 5 and 10 Mile Radius: Queen Anne's Emergency Center and Germantown Emergency Center, 2009

		Total Popu	lation (2009)		% Distribution by Age Group						
Age	Future Sit	e of Queen	Germantown Emergency		Future Sit	e of Queen	Germantow	Total			
Group	Anne's Cou	inty Pilot FMF	Center		Anne's Cou	unty Pilot FMF	Ce	Maryland			
(in Yrs.)	5 Mile Radius	10 Mile Radius	5 Mile Radius	10 Mile Radius	5 Mile Radius	10 Mile Radius	5 Mile Radius	10 Mile Radius	Population		
00-04	500	1,999	15,500	29,168	5.31%	6.23%	8.19%	7.67%	6.77%		
05-09	468	1,970	13,918	28,090	4.97%	6.14%	7.35%	7.39%	6.47%		
10-14	563	2,116	12,759	27,141	5.98%	6.59%	6.74%	7.14%	6.48%		
15-19	646	2,118	12,840	26,845	6.86%	6.60%	6.78%	7.06%	6.97%		
20-24	582	1,879	13,248	23,439	6.18%	5.86%	7.00%	6.16%	6.90%		
25-29	404	1,890	13,091	21,082	4.29%	5.89%	6.91%	5.54%	6.47%		
30-34	470	1,909	13,503	22,873	4.99%	5.95%	7.13%	6.01%	6.22%		
35-39	487	1,963	15,325	28,680	5.17%	6.12%	8.09%	7.54%	6.71%		
40-44	655	2,502	15,477	31,723	6.95%	7.80%	8.17%	8.34%	7.50%		
45-49	750	2,598	14,979	31,992	7.96%	8.10%	7.91%	8.41%	7.90%		
50-54	828	2,509	13,874	30,833	8.79%	7.82%	7.33%	8.11%	7.47%		
55-59	737	2,130	11,423	25,834	7.82%	6.64%	6.03%	6.79%	6.45%		
60-64	706	1,931	8,238	18,764	7.50%	6.02%	4.35%	4.93%	5.26%		
65 +	1,623	4,573	15,168	33,847	17.23%	14.25%	8.01%	8.90%	12.45%		
Total	9,419	32,087	189,343	380,311	100.00%	100.00%	100.00%	100.00%	100.00%		

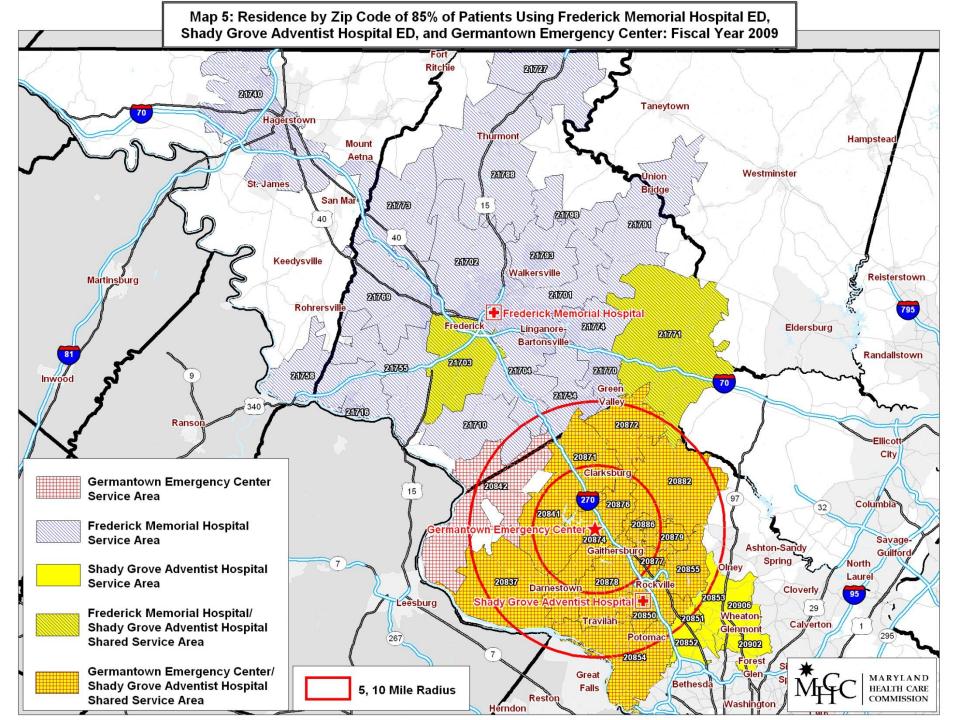
Source: Spatial Insights, Inc.



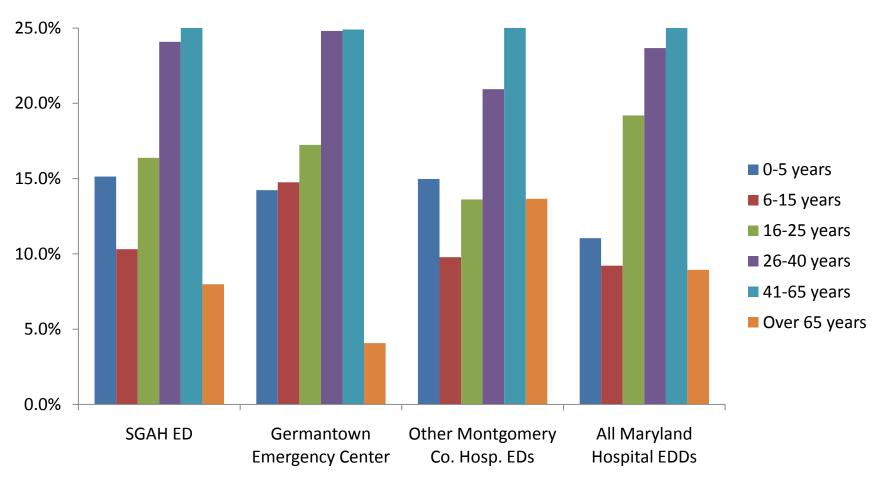
Visits by Disposition and Quarter: Germantown Emergency Center, Fiscal Years 2007-2009



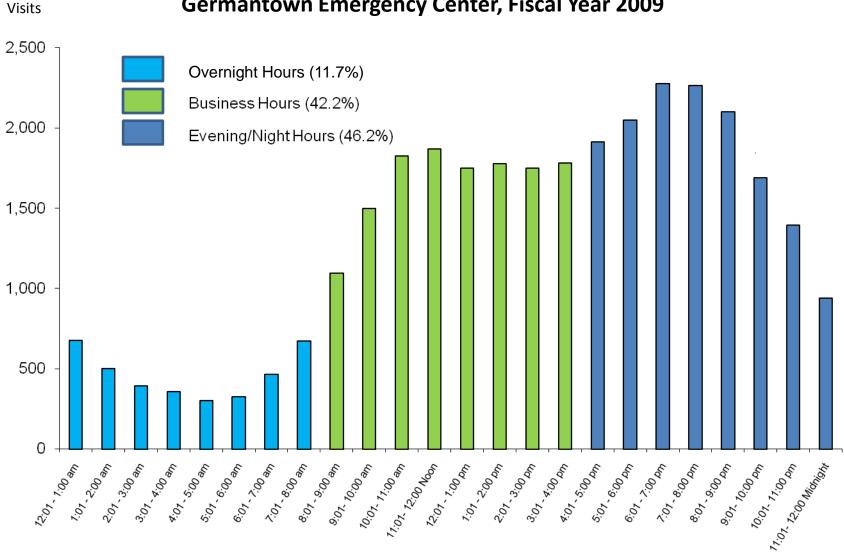
Source: Maryland Health Care Commission (Freestanding Medical Facilities Data Base, Fiscal Years 2007-2009; and, HSCRC Hospital Discharge Data Base, Fiscal Years 2007-2009. Germantown Emergency Center opened August 6, 2006; data reported for fiscal year 2007 reflects the 9-month period, October 2006-June 2007.)



Percent Distribution of Discharged Visits by Age Group: SGAH ED, GEC, Other Montgomery County Hospital EDs, and All Maryland Hospital EDs: Fiscal Year 2009

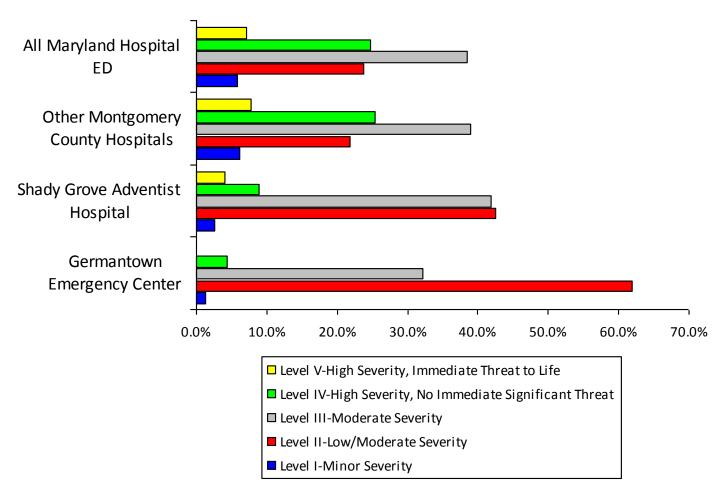


Distribution of Visits by Registration Time: Germantown Emergency Center, Fiscal Year 2009

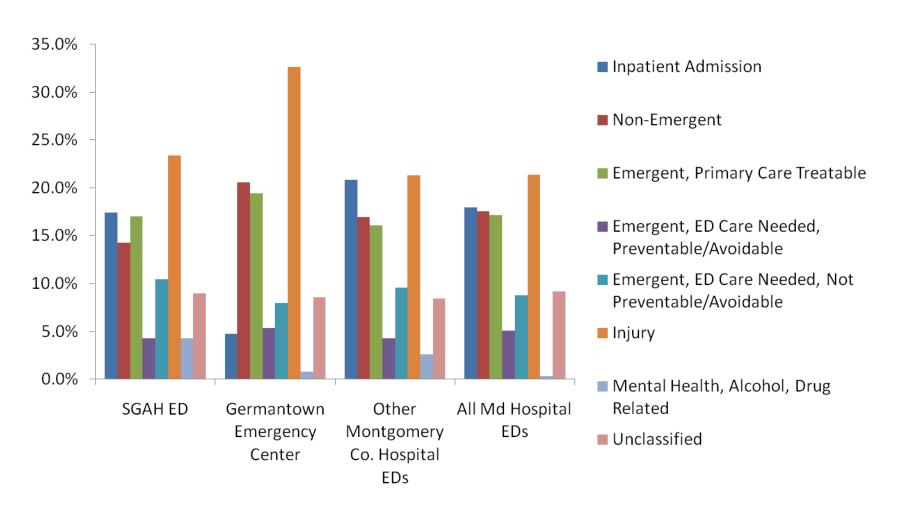


Source: Maryland Health Care Commission, Freestanding Medical Facility Data Base, Fiscal Year 2009.

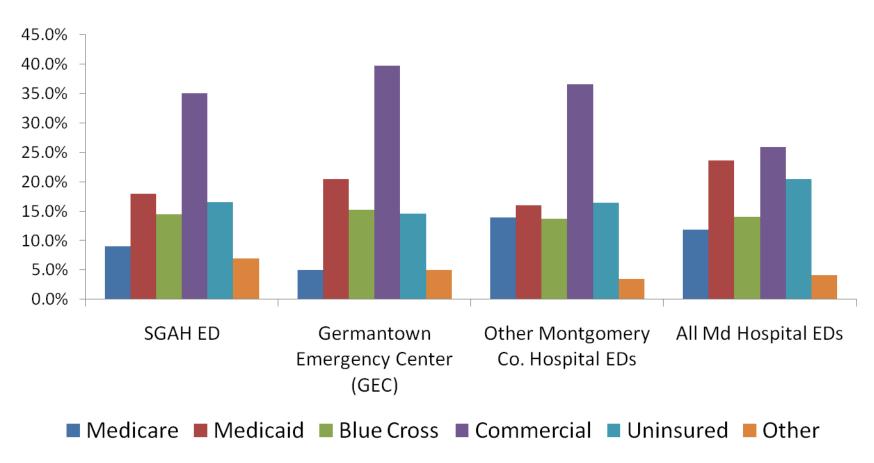
Visits by Acuity Level: Germantown Emergency Center, SGAH, Other Montgomery County Hospitals, and All Maryland Hospital Emergency Departments, Fiscal Year 2009



Classification of Emergency Department Visits: SGAH, GEC, Other Montgomery Hospital EDs, and All Maryland Hospital EDs: Calendar Year 2008



Percent Distribution of Discharged Visits by Payment Source: SGAH ED, GEC, Other Montgomery County Hospital EDs, and All Maryland Hospital EDs: Fiscal Year 2009



Financial Performance: Germantown Emergency Center, Fiscal Years 2007 and 2008

	Fiscal Ye	ar 2007	Fiscal Year 2008			
		% of		% of		
		Gross Revenue		Gross Revenue		
Gross Revenue	\$11,667,400		\$14,912,500			
Charity	\$333,600	2.86%	\$1,014,000	6.80%		
Bad debts	\$1,295,600	11.10%	\$2,105,400	14.12%		
Contractual Allowances	\$2,223,200	19.05%	\$2,738,000	18.36%		
Net Patient Revenue	\$7,815,000		\$9,055,100			
Other Operating Revenue	\$427,300		\$425,000			
Total Net Revenue	\$8,242,300		\$9,480,100			
Expenses	\$9,236,900		\$10,327,400			
Profit	-\$994,700		-\$847,300			

Source: Health Services Cost Review Commission, Cost Reports, Fiscal Years 2008 and 2009. (Note: The fiscal year reporting period for Adventist HealthCare, Inc. is from January 1-December 31.)

Number of Visits and Annual Change in Visits: Shady Grove Adventist Hospital Emergency Department and Germantown Emergency Center, Fiscal Years 2000-2009

	Number of Visits									
Facility	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
Shady Grove Adventist Hospital ED	67,975	73,684	82,304	80,986	84,716	87,161	87,934	77,881	74,643	75,288
Germantown Emergency Center								17,738	30,784	33,353
TOTAL	67,975	73,684	82,304	80,986	84,716	87,161	87,934	95,619	105,427	108,641
Shady Grove Adventist Hospital ED										
Change		5,709	8,620	-1,318	3,730	2,445	773	-10,053	-3,238	645
% Change		8.40%	11.70%	-1.60%	4.61%	2.89%	0.89%	-11.43%	-4.16%	0.86%
Germantown Emergency Center										
Change									13,046	2,569
% Change									73.55%	8.35%
TOTAL										
Change		5,709	8,620	-1,318	3,730	2,445	773	7,685	9,808	3,214
% Change		8.40%	11.70%	-1.60%	4.61%	2.89%	0.89%	8.74%	10.26%	3.05%
TOTAL AVERAGE ANNUAL CHANGE										
Change 2004-2006	2.79%									
Change 2000-2006	4.48%									
Change 2007-2009	7.35%									

Source: Maryland Health Care Commission (Data reported on ED visits is from the HSCRC Financial Data Base for fiscal years 2000-2009; data reported for Germantown Emergency Center is from the MHCC Freestanding Medical Facilities Data Base for fiscal years 2007-2009. The Germantown Emergency Center opened in August 2006.)